



Key Strong Points for Real Estate Brokers

“The Real Estate Agent Power Program”

<u>Real Estate Broker Challenges</u>	<u>Solutions</u>
1. There isn't a "Human Resource Department" that takes care of your agents like there would be in a typical company.	1. The power seminars would fill that void in taking care of your agents so that they have the roadmap for working toward their highest potential, productivity and happiness.
2. Your business consists of independent agents, yet you still have to function as a cohesive team, getting on the same page in order increase overall productivity.	2. We bring in and conduct interactive seminars which are designed to be both personal to each individual agent while bonding everyone as a team/family at the same time.
3. Agents may have fundamental fears and belief systems that are blocking them from reaching their full potential that you may not be aware of.	3. Power seminars are focused on building positive mindsets and work life strategies that are necessary for the foundation of your agents' success. This way, when you teach them about listing, selling, closing, negotiating and gaining potential clients' trust, they will have the clarity and confidence to FULLY EXECUTE it all.
4. As a broker, you already have your hands full and most likely do not have the time needed to dig in to this necessary success component for your agents.	4. We DO have the time to seamlessly integrate this program for you. Contact us to set up a Discovery Session so that we can come up with a topic and time game plan that works for your team.
5. It may be difficult for you to gather everyone at the same time since they are independent contractors and work on their own time.	5. No worries. We bring complimentary food. Serve the food and they will come. 😊
6. You don't have the extra money to support this powerful program.	6. Again, no worries. "The Real Estate Agent Power Program" is of NO COST to you. 😊